COLORADO SPRINGS OFFICE MARKET WATCH

AUGUST 2016







^{*} Arrow indicators represent change from previous month



Office Market Statistics By Submarket - August 2016

SUBMARKET	INVENTORY	NO. OF BLDGS	DIRECT VACANCY RATE	OVERALL VACANCY RATE	DIRECT VACANT & AVAILABLE SF	SUBLEASE TOTAL AVAILABLE SF	YTD DIRECT ABSORPTION	YTD NET ABSORPTION	YTD COMPLETIONS	UNDER CONSTRUCTION	ASKING DIRECT RATE PER COSTAR	TREND FROM PREVIOUS MONTH
CBD	·											
Class A	944,827	6	6.23%	6.51%	58,844	9,044	17,487	20,757	0	0	\$26.17/fs	\leftrightarrow
Class B	2,190,626	60	10.88%	10.95%	238,271	15,589	(33,167)	(34,756)	0	0	\$20.26/fs	
Totals	3,135,453	66	9.48%	9.61%	297,115	24,633	(15,680)	(13,999)	0	0	\$21.34/fs	\leftrightarrow
Greater CBD												
Class A	71,000	1	8.44%	8.44%	5,990	0	0	0	0	0	\$21.00/fs	\leftrightarrow
Class B	1,794,888	152	7.91%	7.91%	145,444	0	(12,056)	(15,439)	0	0	\$17.09/fs	•
Totals	1,865,888	153	8.12%	8.12%	151,434	0	(12,056)	(15,439)	0	0	\$17.25/fs	V
North												
Class A	252,890	4	16.20%	16.20%	40,968	0	6,026	8,829	0	0	\$26.17/fs	\leftrightarrow
Class B	1,882,840	117	18.62%	18.62%	350,415	0	(99,624)	(98,516)	0	0	\$13.82/fs	_
Totals	2,135,730	121	18.33%	18.33%	391,383	0	(93,598)	(89,687)	0	0	\$15.06/fs	V
Northeast												
Class A	2,394,435	20	4.11%	4.21%	98,433	45,135	46,025	44,060	0	0	\$20.73/fs	
Class B	5,265,959	224	11.40%	11.40%	602,324	26,768	64,074	66,125	0	20,000	\$15.06/fs	A
Totals	7,660,394	244	9.15%	9.18%	700,757	71,903	110,099	110,185	0	20,000	\$16.12/fs	A

^{*}Source: Transwestern, CoStar. The information in this report is the result of a compilation of information on the office properties located in the Colorado Springs metropolitan area. This report includes single tenant, multi-tenant, and owner-user office properties with no minimum size excluding properties owned and occupied by a government agency.



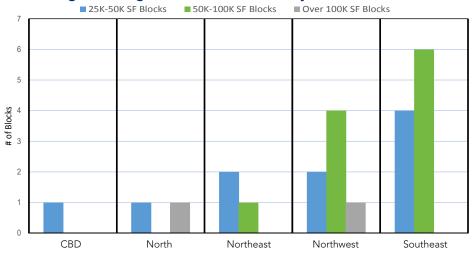
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Northwest	•											
Class A	838,351	8	12.94%	12.94%	108,475	5,576	2,690	2,690	0	0	\$19.38/fs	\leftrightarrow
Class B	3,533,880	124	17.25%	17.25%	609,777	0	(65,221)	(61,187)	0	0	\$17.35/fs	•
Totals	4,372,231	132	16.43%	16.43%	718,252	5,576	(62,531)	(58,497)	0	0	\$17.65/fs	_
Southeast												
Class A	1,004,996	9	11.53%	11.53%	115,844	0	14,357	14,357	0	0	\$19.99/fs	\leftrightarrow
Class B	2,943,981	147	15.30%	15.30%	450,367	43,945	(185,475)	(185,279)	0	0	\$15.02/fs	_
Totals	3,948,977	156	14.34%	14.34%	566,211	43,945	(171,118)	(170,922)	0	0	\$16.11/fs	_
Southwest												
Class A	0	0	0.00%	-	0	0	0	0	0	0	NA	\leftrightarrow
Class B	982,081	82	6.83%	6.83%	66,696	5,500	15,251	15,599	0	0	\$12.69/fs	_
Totals	982,081	82	6.79%	6.79%	66,696	5,500	15,251	15,599	0	0	\$12.69/fs	_
Teller County												
Class A	0	0	0.00%	-	0	0	0	0	0	0	NA	\leftrightarrow
Class B	209,507	29	6.86%	6.86%	14,571	0	(579)	(777)	0	0	\$16.67/fs	\iff
Totals	209,507	29	6.95%	6.95%	14,571	0	(579)	(777)	0	0	\$16.67/fs	\leftrightarrow
Colorado Springs All												
Class A	5,506,499	48	7.78%	7.87%	428,554	59,755	86,635	90,693	0	0	\$21.12/fs	
Class B	18,803,762	935	13.14%	13.15%	2,477,865	91,802	(314,438)	(314,230)	0	20,000	\$15.86/fs	_
Totals	24,310,261	983	11.96%	11.98%	2,906,419	151,557	(227,803)	(223,537)	0	20,000	\$16.71/fs	\leftrightarrow

Contiguous Large Block Availabilities by Submarket Cluster



Top 10 Largest Contiguous Blocks

- 1. 2424 Garden of the Gods Rd
 - 135,000 SF Available
 - Northwest Market
- 6. 2424 Garden of the Gods Rd
 - 74,000 SF Available
 - Northwest Market
- 2. 1005 E. Woodmen Rd
 - 132,079 SF Available
 - North Market
- 7. 1150 Academy Park Loop
 73,342 SF Available
 - Southeast Market
- 3. 1050 N. Newport Rd
 - 91,088 SF Available
 - Southeast Market
- 8. 2424 Garden of the Gods Rd
 - 70,000 SF Available
 - Northwest Market
- 4. 1575 Garden of the Gods Rd
 - 90,388 SF Available
 - Northwest Market
- 9. 1795 Jet Wing Dr
 - 68,932 SF Available
 - Southeast Market
- 5. 7899 Lexington Dr
 - 75,272 SF Available
 - Northeast Market
- 10. 2862 S. Circle Dr
 - 65,856 SF Available
 - Southeast Market

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About Transwestern

Transwestern is a privately held real estate firm of collaborative entrepreneurs who deliver a higher level of personalized service — *The Transwestern Experience*. Specializing in Agency Leasing, Management, Tenant Advisory, Capital Markets, Research and Sustainability services, our fully integrated global enterprise adds value for investors, owners and occupiers of all commercial property types. We leverage market insights and operational expertise from members of the Transwestern family of companies specializing in development, real estate investment management and research. Transwestern has 34 U.S. offices and assists clients through more than 180 offices in 37 countries as part of a strategic alliance with BNP Paribas Real Estate.

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Transwestern Locations







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*Source

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Net absorption occurs when a lease is signed, not when physically occupied, pre-leased space counts as net absorption when a building delivers. Vacant space that is not available for direct lease is excluded, sublease space is excluded.

