

TENANT ADVISORY SERVICES

Data Center Advisory Group

Your business operations are expected to perform at 100%.
That's why we do the same for our clients.

With the fast pace of data consumption and management that is the reality for all companies today, it is imperative to develop a data center strategy that will ensure your systems are as reliable and flexible as your business.

Transwestern's Data Center Advisory Group knows that downtime for your operations is not an option. We can help you develop a flexible, efficient, safe and sustainable data center strategy that will align real estate with your IT requirements and overall corporate strategy.

Our national team possesses both the real estate knowledge and the data center experience to help companies locate, build and optimize data center space that drives value for the organization.



Our Services

Given the rapid changes in data center technology and cost structures, working with an expert that can assist in navigating the process is more important than ever.

Strategic Planning

Understanding your business goals is key to establishing a successful data center solution, and we have the expertise to ask the right questions.

- Current load analysis
- Load forecasting
- Requirements validation
- Network assessment
- Business case development
- Financial modeling
- Service level agreement (SLA) review
- Risk tolerance review

Location/Site Strategy

Finding the optimal geographic location and the facility which matches your specific requirements depends on a thorough understanding of the infrastructure, safety and reliability of each.

- Market research and analysis
- Market surveys - local and national
- Site due diligence
- Risk assessment
- Infrastructure mapping
- Surveying utility providers
- Construction cost assessment
- Benchmarking
- Data center selection

Transaction Management

Access to Transwestern's broad platform of services ensures that every aspect of the transaction meets or exceeds stated business goals.

- Service procurement and negotiation (co-location, cloud and network)
- Total cost of ownership analysis
- Network services intelligence
- IT managed services procurement
- Economic and tax incentives development and negotiation
- Power capacity and cost assessment
- Service level agreement (SLA) negotiation
- Customized contract negotiation
- Acquisition and disposition support

Design, Implementation & Migration

We make certain that the strategic plan for your data center is fully executed through a seamless move-in process for both equipment and people.

- Data center design and build procurement
- Vendor management for equipment relocation
- Migration support
- Project management